

January MaryBeth's February

CAMP 443 Online

Monday	Tuesday	Wednesday	Thursday	Friday
<p>More Info/Register: 24SevenRealEstate.com MaryBeth Kaljian 734-788-1332 marybethk@kw.com</p>		<p>13 Session 1 Path To Success 11am-12:15pm</p>	<p>14 Session 2 Customer Service Selling 11am-12:15pm</p>	<p>15 Accountability Report Your Numbers</p>
<p>18 Session 3 Lead Generation 11am-12:15pm</p>	<p>19 Session 4 Your Mets 11am-12:15pm</p>	<p>20 Session 5 Buyer Consultation Initial Steps 11am-12:15pm</p>	<p>21 Session 6 Buyer Consultation 11am-12:15pm</p>	<p>22 Accountability Report Your Numbers</p>
<p>25 Session 7 Buyer Consultation Final Steps 11am-12:15pm</p>	<p>26 Session 8 Buyer Service Finding a Home 11am-12:15pm</p>	<p>27 Session 9 Listing Consultation Initial Steps 11am-12:15pm</p>	<p>28 Session 10 Listing Consultation 11am-12:15pm</p>	<p>29 Accountability Report Your Numbers</p>
<p>1 Session 11 Listing Consultation Objections 11am-12:15pm</p>	<p>2 Session 12 Selling a Home 11am-12:15pm</p>	<p>3 Session 13 Open Houses 11am-12:15pm</p>	<p>4 Session 14 For Sale by Owners 11am-12:15pm</p>	<p>5 Accountability Report Your Numbers</p>
<p>8 Session 15 Expired/Withdrawn Listings 11am-12:15pm</p>	<p>9 Session 16 Prospecting To A Farm 11am-12:15pm</p>	<p>10 Session 17 Making, Receiving Nego- tiating Offers 11am-12:15pm</p>	<p>11 Session 18 Closing Buyers & Sellers 11am-12:15pm</p>	<p>12 Accountability Report Your Numbers</p>